

## **AGREEMENT FOR ARTICULATION OF ACADEMIC PROGRAMS**

**Between**

**CLARKSON UNIVERSITY AND SUNY COBLESKILL**

The above institutions enter into a 2+2 agreement for the transfer of SUNY Cobleskill students into the School of Business programs at Clarkson University. Accreditation by AACSB ensures students and industry of the academic and professional integrity of Clarkson's School of Business and its graduates. This agreement is designed to help students select courses in their academic program that will transfer effectively and will allow students to complete the Bachelor of Science degree at Clarkson, in a business discipline, in two additional years of study.

## **OBJECTIVES OF THIS AGREEMENT**

1. To attract qualified students to SUNY Cobleskill and Clarkson University.
2. To promote the efficient transition of transfer students from Cobleskill into one of Clarkson's business programs (Business & Technology Management, e-Business, Financial Information & Analysis, Information Systems & Business Processes) with junior status and the possibility of baccalaureate graduation in four additional semesters of study.
3. To provide specific information and guidelines for transfer students.
4. To encourage academic coordination and cooperation, including curricular reviews, on-site visitations and joint academic advising for students attending Cobleskill.

## **STIPULATIONS OF THIS AGREEMENT**

1. This agreement will apply to Cobleskill transfer students who have successfully completed (or on track to complete) the Associate of Science (A.S.) degree in Business Administration.
2. Upon application to Clarkson University, after three semesters, students with a minimum grade point average of 2.75 and two faculty recommendations will be accepted for admission.
3. Once students have completed their program in Business Administration at Cobleskill, a final transfer credit evaluation will be completed at Clarkson. Students must have passed a minimum of 54 credit hours that are transferable in order to receive junior status at Clarkson.
4. Clarkson will only consider transfer of courses where the student scores a "C" or better.
5. It is recommended that students consult with the 2+2 Business Liaison at Cobleskill, and the Director of Transfer Admission at Clarkson, to ensure proper course selection.

## **MUTUAL RESPONSIBILITIES**

1. It is the responsibility of both institutions to inform the other if changes are made in the curriculum that may affect the transfer of students. This will be the responsibility of the two designated liaisons.
2. The Cobleskill Business Liaison will be responsible for assisting the transfer applicant in compiling the required credentials for application, including the transfer application form, official transcripts, and recommendations.

3. Clarkson's Director of Transfer Admission will forward a letter of acceptance, a credit evaluation (including both credits accepted and credits remaining to complete the B.S. degree), and a financial aid package if applicable, upon review of the completed application.
4. Transfer students applying under this agreement are eligible for the same financial aid and housing considerations as other entering students.
5. As requested, Clarkson University will provide general information on the progress, and if available, post-graduate plans of Cobleskill students who transferred to Clarkson.

### **ASSISTANCE PROVISIONS**

1. Cobleskill will incorporate a summary of this agreement into official publications.
2. Cobleskill and Clarkson University both agree to encourage qualified students to participate in this program by providing advising, information, and other assistance necessary to ensure that an easy transition from Cobleskill to Clarkson will occur.

### **REVIEW/REVISION PROVISIONS**

1. Review of the contents of implementation of this agreement will occur whenever requested by either Cobleskill or Clarkson University through the designated liaisons. Substantive changes in the courses or program of either institution will evoke review processes. Revisions must be mutually agreed upon, with one-year notice prior to termination of the agreement.
2. Designated liaisons for this agreement are:

Anita Decker Wright  
Director of Transfer, Articulation & Career Development Services  
State University of New York College of Agriculture and Technology  
Cobleskill, NY 12043  
Phone: (518) 255-5624, Fax: (518) 255-5263, wrighta@cobleskill.edu

Patricia J. Bailey  
Director of Transfer & International Admission  
Clarkson University, Box 5610  
Potsdam, NY 13699  
Phone: (315) 268-2125, Fax: (315) 268-7647, baileyp@clarkson.edu

## The Common First- and Second-Year Curriculum in Clarkson's School of Business

### SUNY Cobleskill Curriculum

### Clarkson Course Equivalent

#### *Major Field Requirements:*

ACCT 101 Financial Accounting	AC 201 Financial Accounting
ACCT 103 Managerial Accounting	AC 205 Intro. to Accounting for Decision Analysis
BADM 134 Principles of Marketing	MK 320 Principles of Marketing*
BADM 145 Business Communications	TC 209 Analysis & Communication for Managers
BADM 223 Business Law I	LW 270 Law & Society
BADM 249 Management	OS 286 Organizational Behavior
CITA 110 Microcomputer App. I	IS 100 Computer App. Fund. (1 credit)

#### *Liberal Arts & Science Requirements:*

ENGL 101 Composition I	LS 195 Great Ideas I
MATH 125 Statistics	MA 282 General Statistics
MATH 231 Calculus I	MA 131 Calculus I
Lab Science (BIOL 111, CHEM 111, PHYS 111, PSCI 101 or 102)	Required Foundation Science
HIST 121 History of the United States I or HIST 122 History of the United States II	LC 250 American History to 1865 (SOC) or LC 251 American History Since 1865 (SOC)
PSYC 111 General Psychology	PY 151 Intro to Psychology (SOC)
ECON 123 Micro-Economics	EC 150 Principles of Microeconomics
ECON 124 Macro-Economics	EC 151 Principles of Macroeconomics
Trustees' General Education Core Req.	Any Free Elective

General Electives (12-13 credits)

Any Free Electives

*Note: Students interested in Information Systems & Business Processes should take either CITA 140 Introduction to Programming or CITA 215 C++ Programming\*\* at Cobleskill as a General Elective. This will fulfill the CS 141 Intro to Computer Science requirement for this major at Clarkson.*

\* Validation required – the student must take an upper level Finance course at Clarkson University.

\*\* Preferred course

## **SUNY Cobleskill Approval**

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Thomas J. Haas                      Date  
President

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Anne C. Myers                      Date  
Acting Vice President  
for Academic Affairs

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Chester J. Burton                      Date  
Dean, Business and Computer  
Technologies

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Anita D. Wright                      Date  
Director, Transfer, Articulation &  
Career Development Services

## **Clarkson University Approval**

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Anthony G. Collins                      Date  
President

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Timothy F. Sugrue                      Date  
Chair of Deans' Council  
Dean, School of Business

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Suzanne Liberty                      Date  
Vice President, Admission and  
Alumni & Parent Relations

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Patricia J. Bailey                      Date  
Director, Transfer and International  
Admission