

**Transfer Articulation Agreement**  
**between**  
**STATE UNIVERSITY OF NEW YORK AT COBLESKILL**  
**and**  
**HUDSON VALLEY COMMUNITY COLLEGE**

*January 2019*

This agreement establishes procedures to promote the easy transition of Associate in Applied Science (AAS) degree graduates in Entrepreneurship at Hudson Valley Community College (HVCC) to the Bachelor of Business Administration (BBA) degree program with an Entrepreneurship minor at the State University of New York College at Cobleskill (SUNY Cobleskill).

Objectives of the Agreement

1. To provide a transfer path to qualified HVCC graduates who want to enhance their education and careers by pursuing a bachelor's degree.
2. To assist academic advisors with pertinent academic information for students who wish to continue their education in an upper-division program.
3. To attract qualified students to HVCC and SUNY Cobleskill.
4. To facilitate communication and academic coordination between faculty and administrators at each institution regarding curriculum and the transferability of the courses.

Terms of the Agreement

1. Students from HVCC, who have completed an AAS degree graduates in Entrepreneurship with the courses outlined in the attached corresponding addendum and a minimum 2.25 cumulative grade point average, will be guaranteed admission into the Bachelor of Business Administration degree program with an Entrepreneurship minor at SUNY Cobleskill with full junior status.
2. Transfer students must complete and file the SUNY Admissions Application indicating transfer to SUNY Cobleskill prior to November 1 for spring semester entry and prior to May 10 for fall semester entry.
3. All required and elective courses bearing the major field prefixes, must have C grades or better to be accepted for transfer credit.
4. Students who do not meet the requirements of this agreement will also be considered for admission. They will be evaluated on an individual basis.

Review and Revision of the Agreement

This agreement will be reviewed when substantial changes are made in the curriculum on either campus. At the request of either party, a review of the Transfer Articulation Agreement will be conducted by both institutions.

Termination

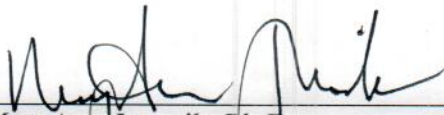
This agreement shall remain in force from January 2019, until such time either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any students enrolled the opportunity to be admitted to SUNY Cobleskill under its terms.

Effective Date and Signatures

This agreement will become effective January 2019, upon acceptance of Agreement, with appropriate signatures.


HUDSON VALLEY  
COMMUNITY COLLEGE

SUNY COBLESKILL




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MaryAnn Janosik, Ph.D.  
Interim Vice President for Academic Affairs




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Marion A. Terenzio, Ph.D., President




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P. Phillip White, Dean  
Schools of Business and Engineering and  
Industrial Technologies




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Susan J. Zimmermann, Ph.D., Provost  
and Vice President for Academic Affairs



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Ricky P. Thibodeau, Department Chair  
Accounting/Entrepreneurship/Marketing



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Jeffrey M. Anderson, Ph.D., Dean  
School of Business and Liberal Arts & Sciences



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Anita D. Wright, Director  
Professional & Continuing Education

**HUDSON VALLEY COMMUNITY COLLEGE**  
**Entrepreneurship (AAS)**  
 TO  
**STATE UNIVERSITY OF NEW YORK AT COBLESKILL**  
**Bachelor of Business Administration (BBA) – with Entrepreneurship Minor**

**ADDENDUM**

	<b>HVCC Course</b>			<b>Cobleskill Equivalent</b>	
FORM 104	College Forum	1	FFCS 101	EL - Foundation for College Success	1
ENTR 110	Introduction to Entrepreneurship	3	BADM 1XX	PR – Business Elect. Intro to Entrepreneurship	3
ENTR 120	Entrepreneurial Process	3	BADM 1XX	PR – Business Elect. Entrepreneurial Process	3
ENTR 150	Legal Issues in Entrepreneurship	3	BADM 1XX	PR – Business Elect. Legal Issues in Entrepr.	3
ENTR 210	Entrepreneurial Finance	4	BADM 2XX	EL – Bus. Elect. Entrepreneurial Finance	4
ENTR 290	Entrepreneurial Strategy	4	BADM 2XX	PR – Bus. Elect. Entrepreneurial Strategy	3
ENTR 295	Entrepreneurial Internship	3	BADM 2XX	PR - Bus. Elect. Entrepreneurial Internship	3
ACTG 120	Personal Finance	3	ACCT 1XX	PR – Bus. Elective Personal Finance	3
CMPT 101	Computer Concepts and Applications I	3	CITA 110	MF - Microcomputer Application I	3
BADM 200	Business Communication	3	BADM 145	MF - Business Communications	3
BADM 207	Organization and Management	3	BADM 249	MF (EM) - Management	3
BADM 220	Statistics	4*	MATH 125	LAS (GE MA) – Statistics	3
			MATH 1XX	EL (GE MA) - Math elective	1
MKTG 120	Principles of Marketing	3	BADM 134	MF (EM) – Principles of Marketing	3
MKTG 214	Sales Management	3	BADM 137	EL (EM) – Professional Sales	3
ECON 101	Principles of Microeconomics	3*	ECON 123	LAS (GE SS) - Micro-Economics	3
ENGL 101	English Composition I	3*	ENGL 101	LAS (GE CM) - Composition I	3
PSYC 100	General Psychology	3	PSYC 111	LAS (GE SS) – General Psychology	3
	Liberal Arts Electives: to satisfy a SUNY Gen. Ed. category not already filled	3*	<i>Equivalent course</i>	LAS (GE ) <i>Equivalent course</i>	3
MATH 110 or higher	Math Elective: Intermediate Algebra or higher	3	MATH 111 or higher course	LAS (GE MA) – College Algebra or higher	3
MKTG 210 or MKTG 212 or MKHT 249	Rest. MKTG Elective – Digital Marketing or Human Resource Management or Marketing Management & Strategy	3	BADM 311 or BADM 320 or BADM 420	MF (UL Mgmt.)– E-Marketing or MF (UL Mgmt.)–Human Resource Mgmt. or MF (UL Mgmt.)–Marketing Management	3
	Free Elective – to satisfy a SUNY Gen. Ed. category not already filled	3	<i>Equivalent course</i>	LAS (GE ) <i>Equivalent course</i>	3

*The credits from the courses above in the Entrepreneurship – AAS degree program, will transfer to the Bachelor of Business Administration degree program in the following categories:*

Major Field Requirements.....	15
Professional Requirements .....	18
Liberal Arts & Sciences Requirements .....	21
General Elective.....	9
<b>Total Credits Transferred</b>	<b>63</b>

*22 Credits of SUNY General Education requirements are satisfied in five different categories.*

*(EM) – Identifies the coursework required for the Entrepreneurship Minor.*

**HUDSON VALLEY COMMUNITY COLLEGE**

**Entrepreneurship (AAS)**

**TO**

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL**

**Bachelor of Business Administration (BBA) – with Entrepreneurship Minor**

*63 credits will transfer to the 122 credit requirement in Bachelor of Business Administration.*

*59 credits of the following coursework will need to be satisfied:*

**Major Field Requirements – 43 credits including:**

ACCT 101	Financial Accounting	3
ACCT 103	Managerial Accounting	3
ACCT 335	Principles of Financial Management (EM)	3
BADM 131	Principles of Business	3
BADM 223	Business Law I	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3

Management Electives (300-499) ACCT, BADM, CITA,  
CAHT, ECON, FSMA, GOVT, MKHT, or PSYC 3

BADM 480	Internship	9
BADM 485	Internship Reporting	3
or BADM, CAHT, CITA, FSMA 300-499 (12 credits)		

**Liberal Arts & Sciences Requirements - 16 Credits**

ECON 124	Macro-Economics	3
PHED 151	Wellness	1
Additional Liberal Arts & Science Electives		6
Upper level (300-499) Liberal Arts & Science courses		6

**General Electives – 3 credits including:**

BADM 315	Entrepreneurship (EM)	3
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**\*\*BADM 131 will be waived by substituting another 3 credit hour course after enrollment into the BBA.**

*(EM) – Identifies coursework required for the Entrepreneurship Minor.*

**30 Credits of SUNY General Education are required in seven different categories.**

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