

Transfer Articulation Agreement
between
STATE UNIVERSITY OF NEW YORK
COLLEGE OF AGRICULTURE AND TECHNOLOGY AT COBLESKILL
and
HERKIMER COUNTY COMMUNITY COLLEGE

September 2017

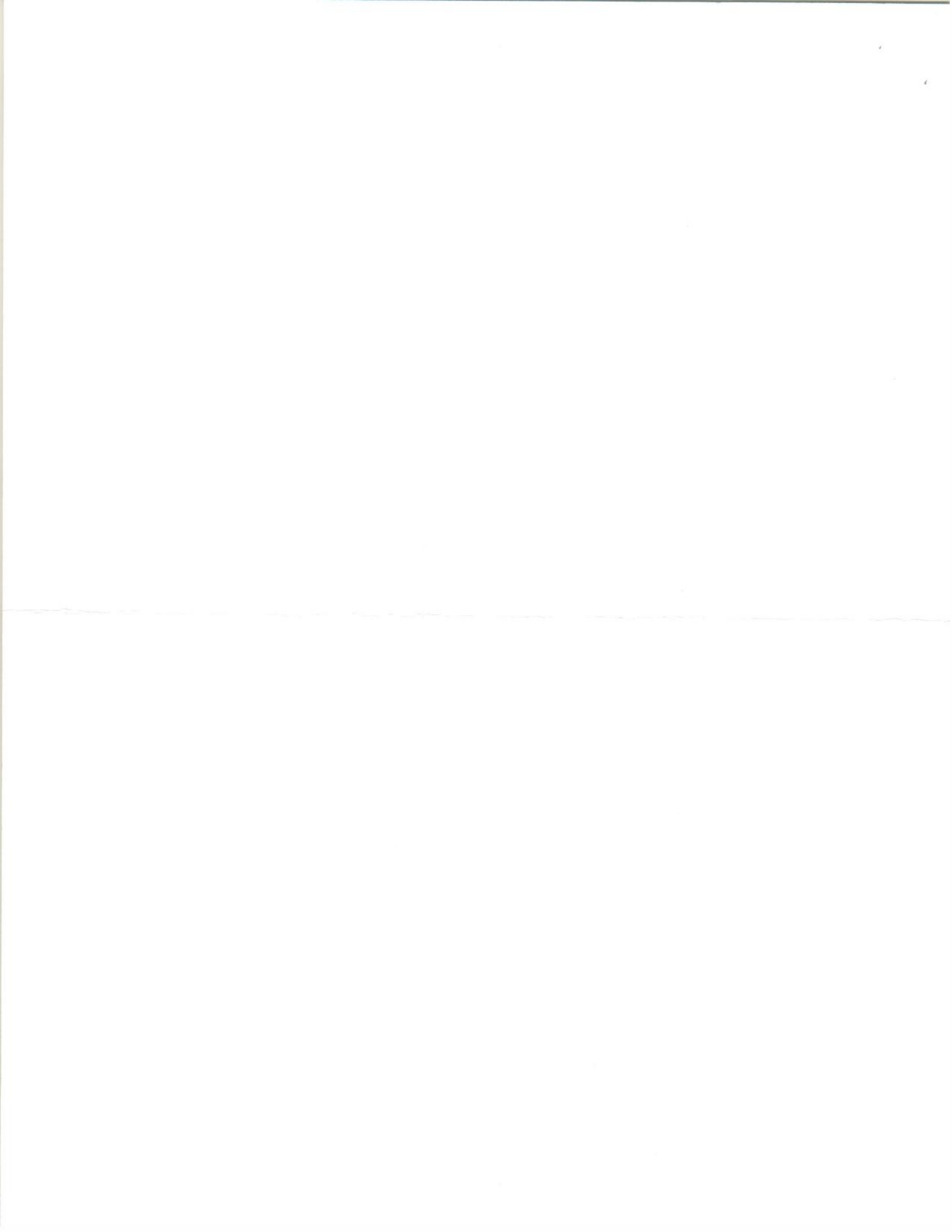
This agreement establishes procedures to promote the easy transition of Associate in Applied Sciences (AAS) and Associate in Science (AS) degree graduates from Herkimer County Community College (Herkimer) to the Bachelor of Business Administration (BBA) at the State University of New York College of Agriculture and Technology at Cobleskill (SUNY Cobleskill).

Objectives of the Agreement

1. To provide a transfer path to qualified Herkimer graduates who want to enhance their education and careers by pursuing a bachelor's degree.
2. To assist academic advisors with pertinent academic information for students who wish to continue their education in a bachelor degree program.
3. To attract qualified students to Herkimer and SUNY Cobleskill.
4. To facilitate communication and academic coordination between faculty and administrators at each institution regarding curriculum and the transferability of the courses.

Terms of the Agreement

1. Students from Herkimer, who complete the AAS or AS degree and have the courses outlined in Addendums A, B,C, D, E or F with a minimum 2.25 cumulative grade point average, will be guaranteed admission into the BBA degree at SUNY Cobleskill with full junior status.
2. Transfer students must complete and file the SUNY Admissions Application indicating transfer to SUNY Cobleskill prior to November 1 for spring semester entry, and prior to May 15 for fall semester entry.
3. Students who do not meet the requirements of this agreement will also be considered for admission. They will be evaluated on an individual basis.



Review and Revision of the Agreement

This agreement will be reviewed when substantial changes are made in the curriculum on either campus. At the request of either party, a review of the Transfer Articulation Agreement will be conducted by both institutions.

Termination

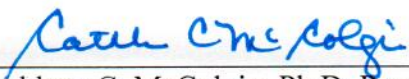
This agreement shall remain in force from September 2017 until such time as either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any students enrolled the opportunity to be admitted to SUNY Cobleskill under its terms.


Effective Date and Signatures

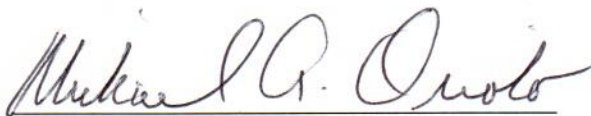
This agreement will become effective September 2017, upon acceptance of Agreement with appropriate signatures.


HERKIMER


SUNY COBLESKILL



Cathleen C. McColgin, Ph.D. President



Susan J. Zimmermann, Ph.D., Provost
and Vice President for Academic Affairs


Michael A. Oriolo, Provost


Jeffrey M. Anderson, Ph.D., Dean
School of Business, Liberal Arts and Sciences


William H. McDonald, Associate Dean of
Academic Affairs, BHST Division


Charles A. Moran, J.D., Chair
Dept. of Business & Information Technology


Anita D. Wright, Director
Professional & Continuing Education

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HERKIMER COUNTY COMMUNITY COLLEGE
BUSINESS: BUSINESS ADMINISTRATION – A.A.S.

TO

STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.

ADDENDUM A

	Herkimer Course			Cobleskill Equivalent	
BU 111	Business Organization & Management	3	BADM 131	MF – Principles of Business	3
BU 112	Business Communications	3	BADM 145	MF - Business Communications	3
BU 114 + BU 115	Accounting I and Accounting II	3 3	ACCT 101 + ACCT 1XX	MF - Financial Accounting and PR – Accounting II	3 3
BU 121	Business Law I	3	BADM 223	MF - Business Law I	3
BU 141	Introduction to Marketing	3	BADM 134	MF - Principles of Marketing	3
BU 232	Principles of Management	3	BADM 249	MF - Management	3
BU 233	Business Applications and Strategies	3	BADM 2XX	PR – Bus. Appl.& Strategies	3
BU 250	Business Ethics	3	BADM 2XX	PR – Business Ethics	3
BU 251	Human Resource Management	3	BADM 310	MF-Mgmt. El.- Human Resource Mgmt.	3
BU 215	Business Elective – Cost Accounting	3	ACCT 103	MF - Managerial Accounting	3
EN 111	College Writing	3*	ENGL 101	LAS (GE CM) – Composition I	3
EN 112	College Literature	3*	ENGL 121	LAS (GE HU) – Intro. to Literature	3
FS 100	First Year Student Seminar	1	FFCS 101	EL – Foundations for College Success	1
IS 115	Computer Applications I	3	CITA 110	MF - Microcomputer Applications I	3
IS 111	Keyboard Essentials	1	CITA 1XX	EL – Keyboard Essentials	1
MA 127	Mathematical Statistics I (Math Selective)	3*	MATH 125	LAS (GE MA) - Statistics	3
PE	Physical Education Activity	2	<i>Equivalent course</i>	EL – Equivalent courses	2
SC	Science Selective- Course that satisfies Science Gen. Ed.	3*	<i>Equivalent course</i>	LAS (GE SC) – Equivalent Course	3
SS 121 or SS 122	American History to 1865 or American History Since 1865	3*	HIST 121 or HIST 122	LAS (GE AH) – History of the US I or LAS (GE AH) – History of the US II	3
SS 185	Intro to Macroeconomics	3*	ECON 124	LAS (GE SS) - Macro-Economics	3
	SS Gen Ed. Selective – Recommends History of Western Civilization I or II	3	<i>Equivalent course</i>	LAS (GE) – Equivalent Course	3
	Elective	3	<i>Equivalent course</i>	EL – Equivalent course	3

Credits from the courses above, in the Business Administration A.A.S program, will transfer to the BBA in Business Administration in the following categories:

Major Field Requirements	27
Professional Requirements.....	9
Liberal Arts & Sciences Requirements.....	21
General Electives	7
TOTAL CREDITS TRANSFERRED	64

21 SUNY General Education credits have been satisfied in 6 * different categories.

HERKIMER COUNTY COMMUNITY COLLEGE
BUSINESS: BUSINESS ADMINISTRATION – A.A.S.

TO

STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.

*64 credits will transfer to the 122 credit requirement in the Bachelor of Business Administration degree.
58 credits of the following coursework will need to be satisfied:*

Major Field Requirements – 31 credits including:

ACCT 335	Principles of Financial Management	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		3
BADM 480	Internship	9
BADM 485	Internship Reporting or BADM, CAHT, CITA, FSMA 300-499	3

Professional Requirements – 9 credits of the following:

Courses in consultation with advisor and determined by future career endeavors.

Liberal Arts & Sciences Requirements - 13 credits including:

PHED 151 Wellness	1
Additional Liberal Arts & Science Electives	6
Upper level (300-499) Liberal Arts & Science courses	6

General Electives – 5 credits

30 SUNY General Education must be satisfied in 7* different categories.

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HERKIMER COUNTY COMMUNITY COLLEGE
BUSINESS: BUSINESS ADMINISTRATION – A.S.

TO

STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.

ADDENDUM B

	Herkimer Course			Cobleskill Equivalent	
BU 111	Business Organization & Management	3	BADM 131	MF – Principles of Business	3
BU 114 + BU 115	Accounting I and Accounting II	3 3	ACCT 101 + ACCT 1XX	MF - Financial Accounting and PR – Accounting II	3 3
BU 121	Business Law I	3	BADM 223	MF - Business Law I	3
BU 141	Introduction to Marketing	3	BADM 134	MF - Principles of Marketing	3
BU 215	Cost Accounting	3	ACCT 103	MF - Managerial Accounting	3
BU 232	Principles of Management	3	BADM 249	MF - Management	3
EN 111	College Writing	3*	ENGL 101	LAS (GE CM) – Composition I	3
EN 112	College Literature	3*	ENGL 121	LAS (GE HU) – Intro. to Literature	3
FS 100	First Year Student Seminar	1	FFCS 101	EL – Foundations for College Success	1
IS 111	Keyboard Essentials	1	CITA 1XX	EL – Keyboard Essentials	1
IS 115	Computer Applications I	3	CITA 110	MF - Microcomputer Applications I	3
MA 127	Mathematical Statistics I (Math Selective)	3*	MATH 125	LAS (GE MA) - Statistics	3
MA	Math Selective higher than MA 127	3	<i>Equivalent course</i>	PR– Equivalent Course	3
	Physical Education Activity	2	<i>Equivalent course</i>	EL - Equivalent Course	2
SC	Lab Science Selective- Course that satisfies Science GER	4*	<i>Equivalent course</i>	LAS (GE SC) – Equivalent Course EL – Equivalent course	3 1
SC	Science Selective	3	<i>Equivalent course</i>	LAS (GE SC) – Equivalent Course	3
SS 185	Intro to Macroeconomics	3*	ECON 124	LAS (GE SS) - Macro-Economics	3
SS 186	Intro Microeconomics	3	ECON 123	PR (GE SS) - Micro-Economics	3
	Am. His. Selective (Course which satisfies American. History Gen. Ed.)	3*	<i>Equivalent course</i>	LAS (GE AH) – Equivalent Course	3
	Arts Selective- Course that satisfies The Arts GER	3*	<i>Equivalent course</i>	LAS (GE AR) – Equivalent Course	3
EN/HU	EN/HU Gen. Ed. Selective	3	<i>Equivalent course</i>	LAS (GE __) - Equivalent Course	3

Credits from the courses above, in the Business Administration AS program, will transfer to the BBA in Business Administration in the following categories:

Major Field Requirements	21
Professional Requirements.....	9
Liberal Arts & Sciences Requirements.....	27
General Electives	5
TOTAL CREDITS TRANSFERRED	62

30 SUNY General Education credits have been satisfied in 7* different categories.

HERKIMER CUNTY COMMUNITY COLLEGE
 BUSINESS: BUSINESS ADMINISTRATION – A.S.
 TO
 STATE UNIVERSITY OF NEW YORK AT COBLESKILL
 BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.

*62 credits will transfer to the 122 credit requirement in the Bachelor of Business Administration degree.
 60 credits of the following coursework will need to be satisfied:*

Major Field Requirements – 37 credits including:

ACCT 335	Principles of Financial Management	3
BADM 145	Business Communications	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6
BADM 480	Internship	9
BADM 485	Internship Reporting or BADM, CAHT, CITA, FSMA 300-499	3

Professional Requirements – 9 credits

Courses in consultation with advisor and determined by future career endeavors.

Liberal Arts & Sciences Requirements - 7 credits including:

PHED 151 Wellness	1
Upper level (300-499) Liberal Arts & Science courses	6

General Electives – 7 credits

30 SUNY General Education must be satisfied in 7* different categories.

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HERKIMER COUNTY COMMUNITY COLLEGE
BUSINESS: ACCOUNTING – A.A.S.

TO

STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.

ADDENDUM C

	Herkimer Course			Cobleskill Equivalent	
BU 111	Business Organization & Management	3	BADM 131	MF – Principles of Business	3
BU 114 + BU 115	Accounting I and Accounting II	3 3	ACCT 101 + ACCT 1XX	MF - Financial Accounting and EL – Accounting II	3 3
BU 121	Business Law I	3	BADM 223	MF - Business Law I	3
BU 141	Introduction to Marketing	3	BADM 134	MF - Principles of Marketing	3
BU 214	Intermediate Accounting I	4	ACCT 303	MF– (UL) Intermediate Accounting EL – Intermediate Account credit	3 1
BU 215	Cost Accounting	3	ACCT 103	MF - Managerial Accounting	3
BU 216	Fundamentals of Income Tax	3	ACCT 2XX	PR – Fundamentals of Income Tax	3
BU 217 + BU 265	Money & Banking Corporate Finance	3 3	ACCT 335 + ACCT 2XX	MF – Principles of Financial Mgmt. + EL – Corporate Banking	3 3
BU 224	Intermediate Accounting II	3	ACCT 2XX	PR - Intermediate Accounting II	3
BU 112	Business Communications (Bus. Elective)	3	BADM 145	MF - Business Communications	3
EN 111	College Writing	3*	ENGL 101	LAS (GE CM) – Composition I	3
EN 112	College Literature	3*	ENGL 121	LAS (GE HU) – Intro. to Literature	3
FS 100	First Year Student Seminar	1	FFCS 101	EL – Foundations for College Success	1
IS 115	Computer Applications I	3	CITA 110	MF - Microcomputer Applications I	3
MA 127	Mathematical Statistics I (Math Selective)	3*	MATH 125	LAS (GE MA) - Statistics	3
	Physical Education Activity	2	<i>Equivalent course</i>	EL – Equivalent courses	2
SC	Science Selective- Course that satisfies Science Gen. Ed.	3*	<i>Equivalent course</i>	LAS (GE SC) – Equivalent Course	3
SS 121 or SS 122	American History to 1865 or American History Since 1865	3*	HIST 121 or HIST 122	LAS (GE AH) – History of the US I or LAS (GE AH) – History of the US II	3
SS 185	Into Macroeconomics	3	ECON 124	LAS (GE SS) - Macro-Economics	3
SS	SS Selective	3*	<i>Equivalent course</i>	LAS (GE SS) – Equivalent Course	3

Credits from the courses above, in the Accounting A.A.S program, will transfer to the BBA in Business Administration in the following categories:

Major Field Requirements	27
Professional Requirements.....	6
Liberal Arts & Sciences Requirements.....	21
General Electives	10
TOTAL CREDITS TRANSFERRED	64

21 SUNY General Education credits have been satisfied in 6* different categories.

HERKIMER COUNTY COMMUNITY COLLEGE
BUSINESS: ACCOUNTING – A.A.S.

TO

STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.

64 credits will transfer to the 122 credit requirement in the Bachelor of Business Administration degree.

58 credits of the following coursework will need to be satisfied:

Major Field Requirements – 31 credits including:

BADM 249	Management	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		3
BADM 480	Internship	9
BADM 485	Internship Reporting or BADM, CAHT, CITA, FSMA 300-499	3

Professional Requirements – 12 Credits

Courses in consultation with advisor and determined by future career endeavors.

Liberal Arts & Sciences Requirements - 13 Credits

PHED 151 Wellness	1
Additional Liberal Arts & Science Electives	6
Upper level (300-499) Liberal Arts & Science courses	6

General Electives – 2 Credits

30 SUNY General Education must be satisfied in 7* different categories.

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HERKIMER COUNTY COMMUNITY COLLEGE
 BUSINESS: ACCOUNTING – A.S.
 TO
 STATE UNIVERSITY OF NEW YORK AT COBLESKILL
 BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.
 ADDENDUM D

	Herkimer Course			Cobleskill Equivalent	
BU 111	Business Organization & Management	3	BADM 131	MF – Principles of Business	3
BU 114 + BU 115	Accounting I and Accounting II	3 3	ACCT 101 + ACCT 1XX	MF - Financial Accounting and PR – Accounting II	3 3
BU 121	Business Law I	3	BADM 223	MF - Business Law I	3
BU 141	Introduction to Marketing	3	BADM 134	MF - Principles of Marketing	3
BU 215	Cost Accounting	3	ACCT 103	MF - Managerial Accounting	3
BU 217 + BU 265	Money & Banking (Business Elective) & Corporate Finance	3 3	ACCT 335 + ACCT 2XX	MF – Principles of Financial Mgmt. & PR – Corporate Banking	3 3
BU 112	Business Communications (Business Elective)	3	BADM 145	MF - Business Communications	3
EN 111	College Writing	3*	ENGL 101	LAS (GE CM) – Composition I	3
EN 112	College Literature	3*	ENGL 121	LAS (GE HU) – Intro. to Literature	3
EN/HU	Arts Selective- Course that satisfies Arts Gen. Ed.	3*	<i>Equivalent course</i>	LAS (GE AR) – Equivalent Course	3
EN/HU	English or Humanities General Education Selective	3	<i>Equivalent course</i>	LAS (GE) – Equivalent Course	3
FS 100	First Year Student Seminar	1	FFCS 101	EL – Foundations for College Success	1
IS 115	Computer Applications I	3	CITA 110	MF - Microcomputer Applications I	3
MA 127	Mathematical Statistics I(Math Selective)	3*	MATH 125	LAS (GE MA) - Statistics	3
	Physical Education Activity	2	<i>Equivalent course</i>	EL – Equivalent courses	2
SC	Lab Science Selective- Course which satisfies Science GER	4*	<i>Equivalent course</i>	LAS (GE SC) – Equivalent Course EL - (GE SC) Lab	3 1
SC	Science Elective	3	<i>Equivalent course</i>	LAS – Equivalent Course	3
SS 185	Intro Macroeconomics	3*	ECON 124	LAS (GE SS) - Macro-Economics	3
	Am. His. Selective (Course which satisfies American. History Gen. Ed.)	3*	<i>Equivalent course</i>	LAS (GE AH) – Equivalent Course	3
SS	General Education Selective	3	<i>Equivalent course</i>	EL – (GE) - Equivalent Course	3

Credits from the courses above, in the Business: Accounting A.S program, will transfer to the BBA in Business Administration in the following categories:

Major Field Requirements	24
Professional Requirements.....	6
Liberal Arts & Sciences Requirements.....	27
General Electives	7
TOTAL CREDITS TRANSFERRED	64

28 SUNY General Education credits have been satisfied in 7* different categories.

HERKIMER COUNTY COMMUNITY COLLEGE
BUSINESS: ACCOUNTING – A.S.
TO
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.

*64 credits will transfer to the 122 credit requirement in the Bachelor of Business Administration degree.
58 credits of the following coursework will need to be satisfied:*

Major Field Requirements – 34 credits including:

BADM 249	Management	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6
BADM 480	Internship	9
BADM 485	Internship Reporting or BADM, CAHT, CITA, FSMA 300-499	3

Professional Requirements – 12 credits including:

Courses in consultation with advisor and determined by future career endeavors.

Liberal Arts & Sciences Requirements - 7 credits including:

PHED 151 Wellness	1
Upper level (300-499) Liberal Arts & Science courses	6

General Electives – 5 credits

* 30 SUNY General Education must be satisfied in 7 different categories.

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HERKIMER COUNTY COMMUNITY COLLEGE
BUSINESS: SPORTS & RECREATION MANAGEMENT – A.A.S.

TO

STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.

ADDENDUM E

	Herkimer Course			Cobleskill Equivalent	
BU 111	Business Organization & Management	3	BADM 131	MF – Principles of Business	3
BU 114	Accounting I	3	ACCT 1XX	PR – Accounting I	3
BU 121	Business Law I	3	BADM 223	MF - Business Law I	3
BU 232	Principles of Management	3	BADM 249	MF - Management	3
BU 225	Customer Service Management	3	BADM 2XX	PR – Customer Service Management	3
IS 115	Computer Applications I	3	CITA 110	MF - Microcomputer Applications I	3
FS 100	First Year Student Seminar	1	FFCS 101	EL – Foundations for College Success	1
EN 111	College Writing	3*	ENGL 101	LAS (GE CM) – Composition I	3
EN 112	College Literature	3*	ENGL 121	LAS (GE HU) – Intro. to Literature	3
EN 228	Interpersonal Communication	3	COMM 120	LAS - Interpersonal Communications	3
MA 127	Math Elective: Mathematical Statistics I	3*	MATH 125	LAS (GE MA) - Statistics	3
SS 161	Introductory Sociology	3*	SOSC 111	LAS (GE SS) – Intro. Sociology	3
SC 118	Fund of Human Anatomy & Physiology	3*	BIOL 158	LAS (GE SC) -Anatomy & Physiology I	3
SC 117	Nutrition	3	NTRN 122	LAS (GE SC) – Nutrition	3
HE 121 & HE 130 & HE 128 PE	Personal & Community Health & Wellness & First Aid & CPR: Resp. to Emer. & Physical Education Activity	3 3 2 1	PERS 1XX & PERS 213 & PERS 211 & PHED 151	EL – Personal & Community Health & PR – Current Issues Health & Wellness & EL– First Aid & CPR: Resp. to Emergency LAS - Wellness	2 3 3 1
PE 120	Found of Physical Educ. & Sport	3	PERS 201	PR – Foundations Physical Education	3
PE 160	Introduction to Recreation	3	RECM 115	PR – Introduction to Recreation	3
PE 157	Adapted PE and Sport	3	PERS 1XX	EL – Adapted PE and Sport	3
PE 156	Coaching Principles & Theories	3	PERS 216	PR - Theories & Techniques Coaching	3
PE 118 or PE 170	Aquatics or Lifeguarding	1	PHED 1XX	EL- Aquatics / Lifeguarding	1
PE	Physical Education Activity	2	Equivalent course	EL – Equivalent courses	2

Credits from the courses above, in the Business: Sports & Recreation Mgmt. A.A.S program, will transfer to the BBA in Business Administration in the following categories:

Major Field Requirements	12
Professional Requirements.....	18
Liberal Arts & Sciences Requirements.....	22
General Electives	12
TOTAL CREDITS TRANSFERRED	64

18 SUNY General Education credits have been satisfied in 5* different categories.

HERKIMER COUNTY COMMUNITY COLLEGE
BUSINESS: SPORTS & RECREATION MANAGEMENT – A.A.S.

TO

STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.

*64 credits will transfer into the 122 credit requirement in the Bachelor of Business Administration degree.
58 credits of the following coursework will need to be satisfied:*

Major Field Requirements – 46 credits including:

ACCT 101	Financial Accounting	3
ACCT 103	Managerial Accounting	3
ACCT 335	Principles of Financial Management	3
BADM 134	Principles of Marketing	3
BADM 145	Business Communications	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
BADM 480	Internship	9
BADM 485	Internship Reporting	3
	or BADM, CAHT, CITA, FSMA 300-499	
	Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC	6

Liberal Arts & Sciences Requirements - 12 credits including:

ECON 124	Macro-Economics	3
	Additional Liberal Arts & Science Electives	3
	Upper level (300-499) Liberal Arts & Science courses	6

***30 SUNY General Education requirements must be satisfied in 7* different categories.*

For a minor in Sport and Exercise the following additional courses will need to be satisfied:
ERS 230 Motor/Learning Behavior, PERS 350 Psychology/Sociology of Sport & Exercise.

HERKIMER COUNTY COMMUNITY COLLEGE
BUSINESS: MARKETING – A.A.S.

TO

STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.

ADDENDUM F

	Herkimer Course			Cobleskill Equivalent	
BU 111	Business Organization & Management	3	BADM 131	MF – Principles of Business	3
BU 112	Business Communications	3	BADM 145	MF - Business Communications	3
BU 114 + BU 115	Accounting I and Accounting II	3 3	ACCT 101 + ACCT 1XX	MF - Financial Accounting and PR – Accounting II	3 3
BU 141	Introduction to Marketing	3	BADM 134	MF - Principles of Marketing	3
BU 142	Marketing Research & New Bus. Dev.	3	BADM 1XX	EL – Mktg. Res. & New Bus. Dev.	3
BU 143 & BU 225	Advertising & Customer Service Management	3 3	BADM 137 & BADM 2XX	PR – Professional Selling & EL – Customer Service	3 3
BU 232	Principles of Management	3	BADM 249	MF - Management	3
BU 245	Marketing Management	3	BADM 2XX	EL – Marketing Elective	3
BU 121	Business Law I (Business Elective)	3	BADM 223	MF - Business Law I	3
EN 111	College Writing	3*	ENGL 101	LAS (GE CM) – Composition I	3
EN 112	College Literature	3*	ENGL 121	LAS (GE HU) – Intro. to Literature	3
FS 100	First Year Student Seminar	1	FFCS 101	EL – Foundations for College Success	1
IS 111	Keyboard Essentials	1	CITA 1XX	PR– Keyboard Essentials	1
IS 115	Info. Sci. Elective - Computer Appl. I	3	CITA 110	MF - Microcomputer Applications I	3
MA 127	Mathematical Statistics I	3*	MATH 125	LAS (GE MA) - Statistics	3
PE	Physical Education Activity	2	<i>Equivalent course</i>	EL – Equivalent courses	2
SC	Science Selective (Course which satisfies Science Gen. Ed.)	3*	<i>Equivalent course</i>	LAS (GE SC) – Equivalent Course	3
	Am. His. Selective (Course which satisfies American. History Gen. Ed.)	3*	<i>Equivalent course</i>	LAS (GE AH) – Equivalent Course	3
SS 185	Intro to Macroeconomics	3*	ECON 124	LAS (GE SS) - Macro-Economics	3
SS 151	Introductory Psychology	3	PSYC 111	LAS (GE SS) – General Psychology	3
SS 161	Introductory Sociology	3	SOSC 111	LAS (GE SS) – Intro. to Sociology	3

Credits from the courses above, in the Business: Marketing A.A.S program, will transfer to the BBA in Business Administration in the following categories:

Major Field Requirements	21
Professional Requirements.....	7
Liberal Arts & Sciences Requirements.....	24
General Electives	12
TOTAL CREDITS TRANSFERRED	64

24 SUNY General Education credits have been satisfied in 6* different categories.

HERKIMER COUNTY COMMUNITY COLLEGE
BUSINESS: MARKETING – A.A.S.

TO

STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.

*64 credits will transfer to the 122 credit requirement in the Bachelor of Business Administration degree.
58 credits of the following coursework will need to be satisfied:*

Major Field Requirements – 37 credits including:

ACCT 103	Managerial Accounting	3
ACCT 335	Principles of Financial Management	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6
BADM 480	Internship	9
BADM 485	Internship Reporting or BADM, CAHT, CITA, FSMA 300-499	3

Professional Requirements – 11 credits including:

Courses in consultation with advisor and determined by future career endeavors.
A Marketing Minor is potentially achievable with appropriate scheduling.

Liberal Arts & Sciences Requirements - 10 credits including:

PHED 151 Wellness	1
Additional Liberal Arts & Science Electives**	3
Upper level (300-499) Liberal Arts & Science courses	6

****30 SUNY General Education must be satisfied in 7* different categories.**

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