

Transfer Articulation Agreement
between
STATE UNIVERSITY OF NEW YORK
COLLEGE OF AGRICULTURE AND TECHNOLOGY AT COBLESKILL
and
SULLIVAN COUNTY COMMUNITY COLLEGE

December 2018

This agreement establishes procedures to promote the easy transition of Associate in Applied Sciences (AAS) and Associate in Science (AS) degree graduates from Sullivan County Community College (SUNY Sullivan) to the Bachelor of Business Administration (BBA) at the State University of New York College of Agriculture and Technology at Cobleskill (SUNY Cobleskill).

Objectives of the Agreement

1. To provide a transfer path to qualified graduates of SUNY Sullivan who want to enhance their education and careers by pursuing a bachelor's degree.
2. To assist academic advisors with pertinent academic information for students who wish to continue their education in a bachelor degree program.
3. To attract qualified students to SUNY Sullivan and SUNY Cobleskill.
4. To facilitate communication and academic coordination between faculty and administrators at each institution regarding curriculum and the transferability of the courses.

Terms of the Agreement

1. Students from SUNY Sullivan, who complete the AAS or AS degree and have the courses outlined in Addendums A, B, C, or D, with a minimum 2.25 cumulative grade point average, will be guaranteed admission into the BBA degree at SUNY Cobleskill with full junior status.
2. Transfer students must complete and file the SUNY Admissions Application indicating transfer to SUNY Cobleskill prior to November 15 for spring semester entry, and prior to May 15 for fall semester entry.
3. Courses satisfying major field requirements must have C grade or higher to be accepted for transfer credit.
4. Students who do not meet the requirements of this agreement will also be considered for admission. They will be evaluated on an individual basis.

Review and Revision of the Agreement

This joint agreement will be reviewed when substantial changes are made in the curriculum on either campus. At the request of either party, a review of the Transfer Articulation Agreement will be conducted by both institutions.

Termination

This agreement shall remain in force from December 2018, on which it is signed, until such time as either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any SUNY Sullivan students enrolled, the opportunity to be admitted to SUNY Cobleskill under its terms.

Effective Date and Signatures

This agreement will become effective December 2018, upon acceptance of Agreement with appropriate signatures.

SUNY SULLIVAN



Dr. Keith Pomakoy, Vice President
Academic and Student Affairs

SUNY COBLESKILL



Dr. Marion A. Terenzio, President



Dr. Susan J. Zimmermann, Provost
and Vice President for Academic Affairs



Dr. Katrina Pearl, Chair
Business & Information Technology Dept.



Anita D. Wright, Director
Professional and Continuing Education

SULLIVAN COUNTY COMMUNITY COLLEGE
BUSINESS: BUSINESS ADMINISTRATION – AAS
 TO
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BUSINESS ADMINISTRATION - BBA

Addendum A

Sullivan Course			Cobleskill Equivalent		
IAS 1005	Metamorphosis	2	FFCS 101	EL- Found. for College Excellence	1
BUS 1101	Business Math	3	BUS 1XX	EL – Business Math	3
BUS 1302	Principles of Advertising	3	BADM 2XX	PR- Advertising	3
BUS 1310	Principles of Management	3	BADM 249	MF- Management	3
BUS 1416	Financial Accounting (highly recommended)	4	ACCT 101	MF- Financial Accounting EL- Elective	3 1
BUS 1652	Human Resource Management	3	BADM 2XX	PR- Bus. Elective: Human Res. Mgmt.	3
BUS 2416	Managerial Accounting	4	ACCT 103	MF- Managerial Accounting EL- Elective	3 1
BUS 1301	Principles of Marketing	3	BADM 134	MF- Principles of Marketing	3
BUS 1304	Principles of Salesmanship	3	BADM 137	PR- Professional Selling	3
BUS 1501	Business Law I	3	BADM 223	MF- Business Law I	3
BUS 1341	Entrepreneurship	3	BADM 1XX	PR- Bus. Elective: Entrepreneurship	3
BUS 2122	Computerized Business Systems	3	CITA 110	MF – Microcomputer Applications	3
BUS 2502	Business Law II	3	BADM 224	PR- Business Law II	3
ECO 1401	Macroeconomics	3*	ECON 124	LAS (GE-SS) - Macro-Economics	3
ENG 1001	Composition I	3*	ENGL 101	LAS (GE-CM) - Composition I	3
ENG 1301	Fundamentals of Speech	3	ENGL 111	LAS (GE-CM) – Fund. of Speech Com.	3
SCI	Science w/ Lab Elective must satisfy SUNY Gen. Ed. Requirement	4*	<i>Equivalent Course</i>	<i>LAS (GE-SC) Equivalent Course</i>	4
MAT 1004	Lib. Arts Elective--:Statistics recommended	3*	MATH 125	LAS (GE-MA) - Statistics	3
	Lib. Arts Elec.-Other World C., Am. His. or Western Civ. SUNY Gen. Ed.	3*	<i>Equivalent Course</i>	<i>LAS (GE-WO, WC, or AH) Equivalent Course</i>	3
	Lib. Arts Elec.-The Arts, Humanities, or Foreign Language SUNY Gen. Ed.	3*	<i>Equivalent Course</i>	<i>LAS (GE-AR, HU or FL) Equivalent Course</i>	3
PED 1601	Physical Fitness & Wellness (highly recommended)	2	PHED 115 PHED 1XX	LAS - Wellness EL – Physical Fitness	1 1

Credits from the courses above, in the Business Administration - AAS program, will transfer to the Business Administration - BBA degree in the following categories:

Major Field Requirements	18
Professional Requirements	15
Liberal Arts & Sciences Requirements.....	23
General Electives	7
TOTAL CREDITS TRANSFERRED	63

* 22 Credits of SUNY General Education requirements are satisfied in six categories.

SULLIVAN COUNTY COMMUNITY COLLEGE
BUSINESS: BUSINESS ADMINISTRATION – AAS
 TO
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BUSINESS ADMINISTRATION - BBA

*63 credits will transfer to the 122 credit requirement in the Bachelor of Business Administration degree.
 59 credit of the following will need to be satisfied:*

Major Field Requirements – 40 Credits

ACCT 335	Principles of Financial Management	3
BADM 131	Principles of Business**	3
BADM 145	Business Communications	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
BADM 480	Internship and	9
BADM 485	Internship Reporting or	3
12 credits of 300-499 BADM, CAHT, CITA, FSMA		
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6

Professional Requirements – 3 Credits

Courses in consultation with advisor and determined by future career endeavors.

Liberal Arts & Sciences Requirements – 11 Credits

Additional Liberal Arts & Science course	5
Upper level (300-499) Liberal Arts & Science courses	6

General Electives – 5 Credits

- ** BADM 131 will be waived by substituting another 3 credit hour course after enrollment into the BBA.
- * 30 Credits of SUNY General Education requirements must be satisfied in “seven” categories.

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SULLIVAN COUNTY COMMUNITY COLLEGE
BUSINESS: BUSINESS ADMINISTRATION – AS
 TO
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BUSINESS ADMINISTRATION - BBA
Addendum B

	Sullivan Course			Cobleskill Equivalent	
IAS 1005	Metamorphosis	2	FFCS 101	EL- Found. for College Excellence	1
BUS 1416	Financial Accounting	4	ACCT 101	MF- Financial Accounting EL- Financial Accounting	3 1
BUS 2416	Managerial Accounting	4	ACCT 103	MF- Managerial Accounting EL- Managerial Accounting	3 1
BUS 1301	Principles of Marketing	3	BADM 134	MF- Principles of Marketing	3
BUS 1310	Principles of Management	3	BADM 249	MF- Management	3
BUS 1501	Business Law I	3	BADM 223	MF- Business Law I	3
BUS 1652	Human Resource Management	3	BADM 2XX	PR- Bus. Elective: Human Res. Mgmt.	3
BUS 2122	Computerized Business Systems	3	CITA 110	MF – Microcomputer Applications	3
BUS 2502	Business Law II	3	BADM 224	PR- Business Law II	3
BUS 2602	International Business	3	BADM 2XX	PR- Bus. Elective: International Bus.	3
ECO 1401	Macroeconomics	3*	ECON 124	LAS- (GE-SS) Macro-Economics	3
ECO 1402	Microeconomics	3	ECON 123	LAS- (GE-SS) Micro-Economics	3
ENG 1001	Composition I	3*	ENGL 101	LAS- (GE-CM) Composition I	3
ENG 1301	Fundamentals of Speech	3	ENGL 111	LAS- (GE-CM) Fund. of Speech Com.	3
MAT 1206 or MAT	Precalculus or higher MAT by adv.	4*	MATH 131 or higher	PR- (GE-MA) Pre-Calculus or higher	4
MAT 1004	Elementary Statistics	3	MATH 125	LAS (GE-MA) Statistics	3
SCI	Science course to satisfy SUNY Gen. Ed. Requirement	4*	<i>Equivalent Course</i>	<i>LAS (GE-SC) Equivalent Course</i>	4
	Other World Civ., the Arts, or Foreign Language SUNY Gen. Ed.	3*	<i>Equivalent Course</i>	<i>LAS (GE-WO, AR or FL) Equivalent Course</i>	3
HIS	American History or Western Civilization SUNY Gen. Ed.	3*	<i>Equivalent Course</i>	<i>LAS- (GE-AH) Equivalent Course</i>	3
HUM	Humanities SUNY GE course	3*	<i>Equivalent Course</i>	<i>LAS (GE-HU) Equivalent Course</i> <i>EL - Equivalent Course</i>	2 1
PED 1601	Physical Fitness & Wellness (highly recommended)	2	PHED 115 PHED 1XX	LAS - Wellness EL – Physical Fitness	1 1

Credits from the courses above, in the Business Administration - AS program, will transfer to the Business Administration - BBA degree in the following categories:

Major Field Requirements	18
Professional Requirements	13
Liberal Arts & Sciences Requirements.....	28
General Electives	5
TOTAL CREDITS TRANSFERRED	64

* 30 Credits of SUNY General Education requirements are satisfied in seven categories.

SULLIVAN COUNTY COMMUNITY COLLEGE
BUSINESS: BUSINESS ADMINISTRATION – AS
 TO
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BUSINESS ADMINISTRATION - BBA

*64 credits will transfer to the 122 credit requirement in the Bachelor of Business Administration degree.
 58 credit of the following will need to be satisfied:*

Major Field Requirements – 40 Credits

ACCT 335	Principles of Financial Management	3
BADM 131	Principles of Business**	3
BADM 145	Business Communications	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
BADM 480	Internship and	9
BADM 485	Internship Reporting or	3
	12 credits of 300-499 BADM, CAHT, CITA, FSMA	
	Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC	6

Professional Requirements – 5 Credits

Courses in consultation with advisor and determined by future career endeavors.

Liberal Arts & Sciences Requirements - 6 Credits

Upper level (300-499) Liberal Arts & Science courses	6
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General Electives – 7 Credits

*** BADM 131 will be waived by substituting another 3 credit hour course after enrollment into the BBA.*

** 30 Credits of SUNY General Education requirements must be satisfied in "seven" categories.*

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SULLIVAN COUNTY COMMUNITY COLLEGE
BUSINESS: ACCOUNTING – AAS
 TO
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BUSINESS ADMINISTRATION - BBA

Addendum C

	Sullivan Course			Cobleskill Equivalent	
IAS 1005	Metamorphosis	2	FFCS 101	EL- Found. for College Excellence	1
BUS 1101	Business Math	3	BUS 1XX	EL – Business Math	3
BUS 1416	Financial Accounting	4	ACCT 101	MF- Financial Accounting PR- Acct Elective	3 1
BUS 1125	Business Communications	3	BADM 145	MF – Business Communications	3
BUS 1310	Principles of Management	3	BADM 249	MF- Management	3
BUS 2416	Managerial Accounting	4	ACCT 103	MF- Managerial Accounting PR- Acct Elective	3 1
BUS 1501	Business Law I	3	BADM 223	MF- Business Law I	3
BUS 2413	Intermediate Accounting I	4	ACCT 102	PR- Intermediate Accounting I PR- Acct Elective	3 1
BUS 2418	Computerized Accounting	3	ACCT 2XX	PR- Computer Application Acct.	3
BUS 2460	Federal Income Tax	3	ACCT 2XX	PR- Federal Income Tax	3
BUS 2602	International Business	3	BADM 2XX	PR- Bus. Elective: International Bus.	3
CPT 1225	Microsoft Excel	3	CITA 112	MF- Spreadsheet & Database Appl	3
ECO 1401	Macroeconomics	3*	ECON 124	LAS- (GE-SS) Macro-Economics	3
ENG 1001	Composition I	3*	ENGL 101	LAS- (GE-CM) Composition I	3
ENG 1301	Fundamentals of Speech	3	ENGL 111	LAS- (GE-CM) Fund. of Speech Com.	3
SCI	Science w/ Lab Elective must satisfy SUNY Gen. Ed. Requirement	4*	<i>Equivalent Course</i>	<i>LAS (GE-SC) Equivalent Course</i>	4
MAT 1004	Lib. Arts Elective--Statistics recommended	3*	MATH 125	LAS (GE-MA) - Statistics	3
	Lib. Arts Elec.-Other World C., Am. His. or Western Civ. SUNY Gen. Ed.	3*	<i>Equivalent Course</i>	<i>LAS (GE-WO, WC, or AH) Equivalent Course</i>	3
	Lib. Arts Elec.-The Arts, Humanities, or Foreign Language SUNY Gen. Ed.	3*	<i>Equivalent Course</i>	<i>LAS (GE-AR, HU or FL) Equivalent Course</i>	3
PED 1601	Physical Fitness & Wellness (highly recommended)	2	PHED 115 PHED 1XX	LAS - Wellness EL – Physical Fitness	1 1

Credits from the courses above, in the Business: Accounting - AAS program, will transfer to the Business Administration - BBA degree in the following categories:

Major Field Requirements	18
Professional Requirements	15
Liberal Arts & Sciences Requirements.....	23
General Electives	5
TOTAL CREDITS TRANSFERRED	61

* 22 Credits of SUNY General Education requirements are satisfied in six categories.

SULLIVAN COUNTY COMMUNITY COLLEGE
BUSINESS: ACCOUNTING – AAS
 TO
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BUSINESS ADMINISTRATION - BBA

61 credits will transfer to the 122 credit requirement in the Bachelor of Business Administration degree.

61 credit of the following will need to be satisfied:

Major Field Requirements – 40 Credits

ACCT 335	Principles of Financial Management	3
BADM 131	Principles of Business**	3
BADM 134	Principles of Marketing	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
BADM 480	Internship and	9
BADM 485	Internship Reporting or	3
	12 credits of 300-499 BADM, CAHT, CITA, FSMA	
	Management Electives (300-499) ACCT, BADM, CITA,	
	CAHT, ECON, FSMA, GOVT, MKHT, or PSYC	6

Professional Requirements – 3 Credits

Courses in consultation with advisor and determined by future career endeavors.

Liberal Arts & Sciences Requirements - 11 Credits

Additional Liberal Arts & Science Electives	5
Upper level (300-499) Liberal Arts & Science courses	6

General Electives – 7 Credits

*** BADM 131 will be waived by substituting another 3 credit hour course after enrollment into the BBA.*

** 30 Credits of SUNY General Education requirements must be satisfied in “seven” categories.*

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SULLIVAN COUNTY COMMUNITY COLLEGE
BUSINESS: MARKETING – AAS
 TO
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BUSINESS ADMINISTRATION - BBA

Addendum D

	Sullivan Course			Cobleskill Equivalent	
IAS 1005	Metamorphosis	2	FFCS 101	EL- Found. for College Excellence	1
BUS 1101	Business Math	3	BUS 1XX	EL – Business Math	3
BUS 1416	Financial Accounting (highly recommended)	4	ACCT 101	MF- Financial Accounting EL- Acct Elective	3 1
BUS 1310	Principles of Management	3	BADM 249	MF- Management	3
BUS 1125	Business Communications	3	BADM 145	MF – Business Communications	3
BUS 1302	Principles of Advertising	3	BADM 2XX	PR- Advertising	3
BUS 1301	Principles of Marketing	3	BADM 134	MF- Principles of Marketing	3
BUS 1304	Principles of Salesmanship	3	BADM 137	PR- Professional Selling	3
BUS 1501	Business Law I	3	BADM 223	MF- Business Law I	3
BUS 2122	Computerized Business Systems	3	CITA 110	MF – Microcomputer Applications	3
BUS 2502	Business Law II	3	BADM 224	PR- Business Law II	3
BUS 2602	International Business	3	BADM 2XX	PR- Bus. Elective: International Bus.	3
BUS 1341	Entrepreneurship	3	BADM 1XX	PR- Bus. Elective: Entrepreneurship	3
ECO 1401	Macroeconomics	3*	ECON 124	LAS- (GE-SS) Macro-Economics	3
ENG 1001	Composition I	3*	ENGL 101	LAS- (GE-CM) Composition I	3
ENG 1301	Fundamentals of Speech	3	ENGL 111	LAS- (GE-CM) Fund. of Speech Com.	3
SCI	Science w/ Lab Elective must satisfy SUNY Gen. Ed. Requirement	4*	<i>Equivalent Course</i>	<i>LAS (GE-SC) Equivalent Course</i>	4
MAT 1004	Lib. Arts Elective--Statistics recommended	3*	MATH 125	LAS (GE-MA) - Statistics	3
	Lib. Arts Elec.-Other World C., Am. His. or Western Civ. SUNY Gen. Ed.	3*	<i>Equivalent Course</i>	<i>LAS (GE-WO, WC, or AH) Equivalent Course</i>	3
	Lib. Arts Elec.-The Arts, Humanities, or Foreign Language SUNY Gen. Ed.	3*	<i>Equivalent Course</i>	<i>LAS (GE-AR, HU or FL) Equivalent Course</i>	3
PED 1601	Physical Fitness & Wellness (highly recommended)	2	PHED 115 PHED 1XX	LAS - Wellness EL – Physical Fitness	1 1

Credits from the courses above, in the Business: Marketing - AAS program, will transfer to the Business Administration - BBA degree in the following categories:

Major Field Requirements	18
Professional Requirements	15
Liberal Arts & Sciences Requirements.....	23
General Electives	6
TOTAL CREDITS TRANSFERRED	62

* 22 Credits of SUNY General Education requirements are satisfied in six categories.

SULLIVAN COUNTY COMMUNITY COLLEGE
BUSINESS: MARKETING – AAS
 TO
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
BUSINESS ADMINISTRATION – BBA

*62 credits will transfer to the 122 credit requirement in the Bachelor of Business Administration degree.
 60 credit of the following will need to be satisfied:*

Major Field Requirements – 40 Credits

ACCT 103	Managerial Accounting	3
ACCT 335	Principles of Financial Management	3
BADM 131	Principles of Business**	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
BADM 480	Internship and	9
BADM 485	Internship Reporting or	3
12 credits of 300-499 BADM, CAHT, CITA, FSMA Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6

Professional Requirements – 3 Credits

Courses in consultation with advisor and determined by future career endeavors.

Liberal Arts & Sciences Requirements - 11 Credits

Additional Liberal Arts & Science Electives	5
Upper level (300-499) Liberal Arts & Science courses	6

General Electives – 6 Credits

- ** BADM 131 will be waived by substituting another 3 credit hour course after enrollment into the BBA.
- * 30 Credits of SUNY General Education requirements must be satisfied in "seven" categories.

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