Transfer Articulation Agreement
between
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
and
JEFFERSON COMMUNITY COLLEGE

March 2015

This agreement establishes procedures to promote the easy transition of qualified Agri-Business Associate in Applied Science degree graduates from Jefferson Community College (JCC) to the Agricultural Business Management Bachelor of Technology (BT) degree program at State University of New York at Cobleskill (SUNY Cobleskill).

Objectives of the Agreement

1. To provide a transfer path to qualified JCC graduates who want to enhance their education and careers by pursuing a bachelor’s degree.

2. To assist academic advisors with pertinent academic information for students who wish to continue their education in an upper-division program.

3. To attract qualified students to JCC and SUNY Cobleskill.

4. To facilitate the exchange of information between faculty and administrators in order to improve both programs and streamline the transfer process.

Terms of the Agreement

1. Students from JCC, who complete the A.A.S. degree in Agri-Business and the courses outlined in the Addendum, with a minimum 2.25 cumulative grade point average, will be guaranteed admission into the Agricultural Business Management BT program with full junior status.

2. Transfer students must complete and file the SUNY Admissions Application indicating transfer to SUNY Cobleskill prior to November 15 for spring semester entry, and prior to May 1 for fall semester entry.

3. Courses with grades of C- or better will be accepted for transfer credit. Courses with grades of D+ or D may be accepted for credit.

4. Students who do not meet the requirements of this agreement will also be considered for admission. They will be evaluated on an individual basis.
Review and Revision of the Agreement

This agreement will be reviewed when substantial changes are made in the curriculum on either campus. At the request of either party, a review of the Transfer Articulation Agreement will be conducted by both institutions.

Termination

This agreement shall remain in force from the date on which it is signed until such time as either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any students enrolled the opportunity to be admitted to SUNY Cobleskill under its terms.

Effective Date and Signatures

This agreement will become effective March 2015, upon acceptance of Agreement with appropriate signatures.

JEFFERSON COMMUNITY COLLEGE

Dr. Carole A. McCoy, President

Thomas J. Finch, Vice President
Academic Affairs

Linda C. Dittrich, Associate Vice President
Math/Science, Technology, Health and Business

Alexander Pope Vickers, Chair
Hospitality & Tourism Department

SUNY COBLESKILL

Dr. Susan J. Zimmermann, Provost
and Vice President for Academic Affairs

Timothy W. Moore, Dean
School of Agriculture & Natural Resources

JoAnne Cloughly, Chair
Department of Agriculture & Food Management

Anita D. Wright, Director
Professional & Continuing Education
## ADDENDUM

<table>
<thead>
<tr>
<th>Jefferson Course</th>
<th>Cobleskill Equivalent</th>
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<tbody>
<tr>
<td>AGB/WIN100 Northern NY Agriculture</td>
<td>AGBU 1XX</td>
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<tr>
<td>AGB/CUL 105 Grow-Prep-Eat Farm to Table</td>
<td>CAHT 1XX</td>
</tr>
<tr>
<td>AGB 109 Survey of Horticulture Industry</td>
<td>AGRN 1XX</td>
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<tr>
<td>AGB 111 Survey of Agri-Business Technologies</td>
<td>AGBU 1XX</td>
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<tr>
<td>AGB 207 Marketing &amp; Sales of Agricultural Products</td>
<td>AGBU 121</td>
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<tr>
<td>AGB 209 Trends</td>
<td>AGBU 2XX</td>
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<tr>
<td>AGB 231 Ag. Law &amp; Regulations</td>
<td>AGBU 1XX</td>
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<tr>
<td>AGB 275 Agri-Business Internship</td>
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<tr>
<td>ZOO 114 Domestic Animal Industries</td>
<td>ANSC 1XX</td>
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<tr>
<td>ACC 101 Accounting Principles 1</td>
<td>ACCT 101</td>
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<tr>
<td>BUS 112 Introduction to Business</td>
<td>BADM 121</td>
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<tr>
<td>BUS 124 or WIN 201 Marketing or Winery Marketing &amp; Management</td>
<td>BADM 134 or AGBU 2XX</td>
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<tr>
<td>BUS 131 or BUS 221 Principles of Management or Human Resource Mgmt.</td>
<td>BADM 249 or BADM 310</td>
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<tr>
<td>BUS 150 Spreadsheet Applications</td>
<td>CITA 112</td>
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<tr>
<td>WIN 153 &amp; WIN 154 Intro to Winery Marketing &amp; Operations &amp; Viticulture</td>
<td>AGRN 251</td>
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<tr>
<td>ENG 101 Research &amp; Composition</td>
<td>ENGL 101</td>
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<tr>
<td>English Elective - Course to satisfy SUNY Humanities Gen Ed</td>
<td>ENGLXXX Equivalent</td>
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<tr>
<td>MATH 144 Math Elective - Elementary Statistics</td>
<td>MATH 125</td>
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<tr>
<td>BIO 111 or BIO 131 General Biology 1 or Principles of Biology 1</td>
<td>BIOL101/X or BIOL 111/X</td>
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<tr>
<td>ECO 101 or ECO 102 Econ. Elective – Macroeconomics or Microeconomics</td>
<td>ECON 124 or ECON 123</td>
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<tr>
<td>STA 151 or STA 161 Public Speaking or Interpersonal Communications</td>
<td>ENGL 111 or COMM 120</td>
</tr>
<tr>
<td>BIO 121 Animal Nutrition</td>
<td>BIOL 1XX</td>
</tr>
<tr>
<td>Free Elect. -SUNY Gen Ed course in any category not satisfied</td>
<td>Equivalent</td>
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</table>

The credits from the courses above in the Agri-Business AAS will transfer to the Bachelor of Technology degree in Agricultural Business Management in the following categories:

- **Major Field Requirements**: 3
- **Technical Electives**: 23
- **Liberal Arts & Sciences Requirements**: 23
- **General Electives**: 7

**Total Credits Transferred**: 56

* Six SUNY GER categories are satisfied with 18 credits.
JEFFERSON COMMUNITY COLLEGE
Agri-Business - AAS
TO
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
AGRICULTURAL BUSINESS MANAGEMENT- BT

56 credits will transfer to the 120 credit requirement for the Agricultural Business Management - Bachelor of Technology degree program. 64 credits of the following coursework will need to be satisfied as a SUNY Cobleskill student.

Major Field Requirements- 50 credits including:

AGBU 104  Intro to Agribusiness & Ag. Economics  4
AGBU 107  Ag. Business Operations  4
AGBU 241  Ag. Production Management  4
AGBU 242  Ag. Business Financial Management  4
AGBU 380  Internship Orientation  1
AGBU 450  Internship in Ag. Business  12
Major Field Electives - Select from the following:  21
AGBU 327  Farm Appraisal
AGBU 328  Ag. Sales & Promotion
AGBU 330  Commodity Supply & Marketing
AGBU 341  Intermediate Ag. Economics
AGBU 420  Ag. & Environmental Policy
AGBU 441  Agricultural Law
AGBU 442  Agricultural Credit
AGBU 443  Agricultural Business Fellows
AGBU 460  Advanced Ag. Business Management
AGED 308  Intro. Agricultural Education
AGED 411  Ag. Education /Community Leadership

Liberal Arts & Sciences- 13 credits including:

Liberal Arts and Science Courses  7
Upper level (300-499) Courses  6

General Electives - 1 credit including:

PHED  Physical Education  1

24 credits are required in 7 of 10 Gen. Ed, categories.

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