

**Transfer Articulation Agreement
Between the
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
and the
STATE UNIVERSITY OF NEW YORK AT DELHI**

NOVEMBER 2013

This agreement establishes procedures to promote the easy transition of qualified associate degree graduates from the State University of New York at Delhi (Delhi) to the Financial Services Bachelor of Business Administration degree program at the State University of New York at Cobleskill (SUNY Cobleskill.)

Objectives of the Agreement

1. To promote the easy transition of qualified Business students from Delhi into this upper-division program at SUNY Cobleskill.
2. To provide a transfer path and specific information to transfer students who wish to pursue baccalaureate degrees.
3. To attract qualified students to Delhi and SUNY Cobleskill.
4. To exchange information on success and failures of the transfer program in order to improve it.

Terms of the Agreement

1. Students from Delhi, who complete the associate degrees in Business and the courses outlined in the attached addendums, with a minimum 2.25 cumulative grade point average, will be guaranteed admission into the Financial Services Bachelor of Business Administration degree program at SUNY Cobleskill with full junior status.
2. Transfer students must complete and file the SUNY Admissions Application indicating transfer to SUNY Cobleskill prior to November 1 for spring semester entry, and prior to March 1 for fall semester entry.
3. Courses transferring in as required or elective courses, bearing the major field prefixes, must have grades of C or better to be accepted for transfer credit.
4. Students who do not meet the requirements of this agreement will also be considered for admission. They will be evaluated on an individual basis.

Review and Revision of the Agreement

This joint agreement will be reviewed when substantial changes are made in the curriculum on either campus. At the request of either party, a review of the Transfer Articulation Agreement will be conducted by both institutions.


Termination


This agreement shall remain in force from the date on which it is signed until such time as either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any students enrolled the opportunity to be admitted to SUNY Cobleskill under its terms.

Effective Date and Signatures

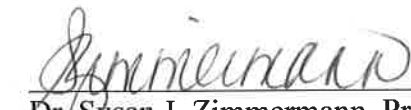
This agreement will become effective November 2013, upon acceptance of Agreement with appropriate signatures.


DELHI



Dr. John S. Nader, Provost


Barbara K. Sturdevant, Chair
Business Department

SUNY COBLESKILL


Dr. Susan J. Zimmermann, Provost
& Vice President for Academic Affairs


Dr. Jeffrey M. Anderson, Dean
School of Business and Liberal Arts and Sciences


Karl Schwarzenegger, Chair
Business and Information Technology


Anita D. Wright, Director
Professional & Continuing Education

STATE UNIVERSITY OF NEW YORK AT DELHI
BUSINESS ADMINISTRATION – A.A.S.
TO
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
FINANCIAL SERVICES – B.B.A.

	Delhi Course			Cobleskill Equivalent	
ACCT 115	Financial Accounting	3	ACCT 101	Major Field Requirement	3
ACCT 125	Managerial Accounting	3	ACCT 103	Major Field Requirement	3
BUSI 100	Introduction to Business	3		Professional Requirements-Elective	3
BUSI 105	Orientation to Business	1		General Elective	1
BUSI 110	Mathematics of Finance	3		Professional Requirements- Elective	3
BUSI 120	Business Communications	3	BADM 145	Professional Requirements	3
BUSI 220	Principles of Finance	3		Professional Requirements- Elective	3
BUSI 245	Principles of Marketing	3	BADM 134	Major Field Requirement	3
CITA 110	Introduction to Software Applications	3	CITA 110	Professional Requirement	3
BUSI 210	Restricted Elective: Business Law I	3	BADM 223	Major Field Requirement	3
BUSI 200	Restricted Elective: Management	3	BADM 249	Major Field Requirement	3
BUSI 250	Restricted Elective: Salesmanship	3	BADM 137	Professional Requirement	3
BUSI 237	Unrestricted Elective: Human Resource Mgmt.	3	BADM 310	Major Field Requirement	3
ENGL 111/200	Freshman Composition or Advanced Composition	3*	ENGL 101	Liberal Arts & Sciences (CM GER)	3
	Mathematics/Science Elective (Gen Ed)	3		Liberal Arts & Science (GER)	3
MATH 115	Statistics	4*	MATH 125	Liberal Arts & Sciences (MA GER)	3
				General Electives	1
ECON 110	Intro to Microeconomics	3*	ECON 123	Liberal Arts & Sciences(SS GER)	3
ENGL/LITR	English or Literature class that satisfies Humanities Gen. Ed.	3*		Liberal Arts & Sciences(HU GER)	3
HIST	Gen. Ed.- Course that satisfies Amer. History or West. Civ. Gen. Ed	3*		Liberal Arts & Sciences (AH or WC GER)	3
	Gen. Ed.- A course that satisfies a GER category not already satisfied	3*		Liberal Arts & Science (GER)	3
	Unrestricted Elective: Course to satisfy Science Gen. Ed.	3*		Liberal Arts & Sciences-Science (SC GER)	3

The credits from the courses above, in the Business: Business Administration - AAS program, will transfer to the Financial Services BBA degree in the following categories:

Major Field Requirements	18
Internship	0
Professional Requirements	18
Liberal Arts & Sciences Requirements.....	24
Physical Education.....	0
General Electives	2
TOTAL CREDITS TRANSFERRED	62

24 Credits of SUNY General Education requirements are satisfied in* seven categories.

STATE UNIVERSITY OF NEW YORK AT DELHI
BUSINESS: BUSINESS ADMINISTRATION – A.A.S.
TO
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
FINANCIAL SERVICES – B.B.A.

62 credits will transfer to the 122 credit requirement in the Financial Services Bachelor of Business Administration degree. 60 credits of the following coursework will need to be satisfied as a SUNY Cobleskill student:

Major Field Requirements -28 credits including:

ACCT 235 Principles of Financial Management	3
BADM 449 Management Policies and Issues	3
CITA 405 Project Management	3
FSMA 380 Internship Orientation	1
FSMA 480 Internship	9
FSMA 485 Internship Reporting	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, PSYC or TRVL (FSAM 420 Case Studies Financial Planning is required for the CFP examination)	6

Professional Requirements – 18 credits with:

FSMA 201 Fundamentals of Financial Planning	3
FSMA 300 Investments	3
FSMA 310 Income Tax Planning	3
FSMA 325 Insurance and Risk Management	3
FSMA 340 Employee Benefits & Retirement Plan	3
FSMA 410 Estate Planning	3

Liberal Arts & Sciences - 9 credits including:

Liberal Arts & Science Electives	3
Upper level (300-499) Liberal Arts & Science courses	6

Physical Education 1

General Electives 4

* * * * *

STATE UNIVERSITY OF NEW YORK AT DELHI
BUSINESS: BUSINESS ADMINISTRATION – A.S.
TO
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
FINANCIAL SERVICES – B.B.A.

	Delhi Course			Cobleskill Equivalent	
ACCT 115	Financial Accounting	3	ACCT 101	Major Field Requirement	3
ACCT 125	Managerial Accounting	3	ACCT 103	Major Field Requirement	3
BUSI 105	Orientation to Business	1		General Elective	1
BUSI 120	Business Communications	3	BADM 145	Professional Requirements	3
BUSI 220	Principles of Finance	3		Professional Requirements- Elective	3
BUSI 245	Principles of Marketing	3	BADM 134	Major Field Requirement	3
CITA 110	Introduction to Software Applications	3	CITA 110	Professional Requirement	3
BUSI 210	Restricted Elective: Business Law I	3	BADM 223	Major Field Requirement	3
BUSI 200	Restricted Elective: Management	3	BADM 249	Major Field Requirement	3
BUSI 250	Restricted Elective: Salesmanship	3	BADM 137	Professional Requirement	3
ENGL 111/200	Freshman Composition or Advanced Composition	3*	ENGL 101	Liberal Arts & Sciences (CM GE)	3
MATH 115	Statistics	4*	MATH 125	Liberal Arts & Sciences (MA GE) General Electives	3 1
MATH	College Algebra or higher	3	MATH	Liberal Arts & Sciences (MA GE)	3
MATH 131	Pre-Calculus or higher	4	MATH	General Elective (MA GE)	4
ECON 100	Intro to Macroeconomics	3*	ECON 124	Professional Requirements- Elective	3
ECON 110	Intro to Microeconomics	3	ECON 123	Liberal Arts & Sciences(SS GE)	3
ENGL/LITR	English or Literature class that satisfies Humanities Gen. Ed.	3*		Liberal Arts & Sciences(HU GE)	3
SC	Science Elective- Course to satisfy Science Gen. Ed.	3*		Liberal Arts & Sciences- Science (SC GE)	3
HIST	Gen. Ed.- Course that satisfies Amer. History or West. Civ. Gen. Ed	3*		Liberal Arts & Sciences (AH or WC GE)	3
	Gen. Ed.- A course that satisfies a GER category not already satisfied	3*		Liberal Arts & Science (GE)	3
	Gen. Ed.- A course that satisfies a GER category	3		Liberal Arts & Science (GE)	3

The credits from the courses above, in the Business: Accounting - AS program, will transfer to the Financial Services - BBA degree in the following categories:

Major Field Requirement.....	15
Internship.....	0
Professional Electives	15
Liberal Arts & Sciences Requirements.....	27
Physical Education.....	0
General Electives.....	6
TOTAL CREDITS TRANSFERRED	63

24 Credits of SUNY General Education requirements are satisfied in *seven categories.

STATE UNIVERSITY OF NEW YORK AT DELHI
BUSINESS: BUSINESS ADMINISTRATION – A.S.
TO
STATE UNIVERSITY OF NEW YORK AT COBLESKILL
FINANCIAL SERVICES – B.B.A.

63 credits will transfer to the 122 credit requirement in the Financial Services Bachelor of Business Administration degree. 59 credits of the following coursework will need to be satisfied as a SUNY Cobleskill student:

Major Field Requirements -31 credits including:

ACCT 235 Principles of Financial Management	3
BADM 310 Human Resources Management	3
BADM 449 Management Policies and Issues	3
CITA 405 Project Management	3
FSMA 380 Internship Orientation	1
FSMA 480 Internship	9
FSMA 485 Internship Reporting	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, PSYC or TRVL (FSAM 420 Case Studies Financial Planning is required for the CFP examination)	6

Professional Requirements – 21 credits with:

FSMA 201 Fundamentals of Financial Planning	3
FSMA 300 Investments	3
FSMA 310 Income Tax Planning	3
FSMA 325 Insurance and Risk Management	3
FSMA 340 Employee Benefits & Retirement Plan	3
FSMA 410 Estate Planning	3
Professional Electives	3

Liberal Arts & Sciences - 6 credits including:

Upper level (300-499) Liberal Arts & Science courses	6
--	---

Physical Education - 1 credit	1
--------------------------------------	----------

* * * * *