

**Transfer Articulation Agreement**  
**between**  
**STATE UNIVERSITY OF NEW YORK**  
**COLLEGE OF AGRICULTURE AND TECHNOLOGY AT COBLESKILL**  
**and**  
**FULTON-MONTGOMERY COMMUNITY COLLEGE**

*November 2012*

This agreement establishes procedures to promote the easy transition of associate degree graduates from Fulton-Montgomery Community College (FMCC) to the Financial Services Bachelor of Business Administration degree programs at the State University of New York College of Agriculture and Technology at Cobleskill (SUNY Cobleskill).

Objectives of the Agreement

1. To promote the easy transition of qualified students from FMCC to these upper-degree programs at SUNY Cobleskill.
2. To provide a transfer path and specific information to transfer students who wish to pursue baccalaureate degrees.
3. To attract qualified students to FMCC and SUNY Cobleskill.
4. To exchange information on success and failures of the transfer program in order to improve it.

Terms of the Agreement

1. Students from FMCC, who have completed associate degrees in Business and the courses outlined in the addendums, with a minimum 2.25 cumulative grade point average will be guaranteed admission into the BBA Financial Services program at SUNY Cobleskill with full junior status.
2. Transfer students must complete and file the SUNY Admissions Application indicating transfer to SUNY Cobleskill prior to November 1 for spring semester entry, and prior to March 1 for fall semester entry.
3. Courses transferring in as required or elective courses, bearing the major field prefixes, must have grades of C or better to be accepted for transfer credit.
4. Students who do not meet the requirements of this agreement will also be considered for admission. They will be evaluated on an individual basis.

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### Review and Revision of the Agreement

This joint agreement will be reviewed when substantial changes are made in the curriculum on either campus. At the request of either party, a review of the Transfer Articulation Agreement will be conducted by both institutions.

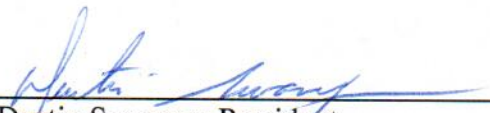
### Termination


This agreement shall remain in force from the date on which it is signed until such time as either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any students enrolled the opportunity to be admitted to SUNY Cobleskill under its terms.

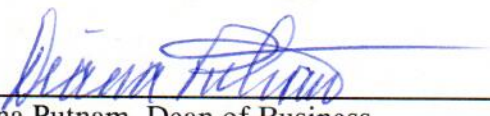
### Effective Date and Signatures


This agreement will become effective November 2012, upon acceptance of Agreement with appropriate signatures.

#### FULTON-MONTGOMERY COMMUNITY COLLEGE


  
Dr. Dustin Swanger, President


  
Dr. Greg Truckenmiller, Provost  
and Vice President for Academic Affairs

  
Diana Putnam, Dean of Business,  
Technology and Health Professions


  
Andrea Scribner  
Education & Career Planning Specialist

#### SUNY COBLESKILL

  
Dr. Debra H. Thatcher, Provost  
and Vice President for Academic Affairs

  
Dr. Susan Zimmermann, Interim Dean  
School of Business, Liberal Arts and Sciences

  
Karl Schwarzenegger, Chair  
Business and Information Technology

  
Anita D. Wright, Director  
Professional & Continuing Education



# FULTON-MONTGOMERY COMMUNITY COLLEGE

**BUSINESS: ACCOUNTING – A.A.S.**

**TO**

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL**

**FINANCIAL SERVICES – B.B.A.**

	<b>Fulton-Montgomery Course</b>			<b>Cobleskill Equivalent</b>	
ACC 101	Financial Accounting	4	ACCT 101	Major Field Requirement	3
ACC 102	Managerial Accounting	4	ACCT 103	Major Field Requirement	3
ACC 201	Intermediate Accounting I	4	ACCT 303	Major Field Requirement –Mgmt. Elective	3
ACC 202	Intermediate Accounting II	4		General Elective	3
ACC 218	Federal Income Tax	3	ACCT 208	Professional Requirement-Prof. Elective	3
BUS 101	Principles of Business	3	BADM 121	Professional Requirement-Prof. Elective	3
BUS 103	Math of Business Finance	3	MATH 103	Liberal Arts & Sciences Elective	3
BUS 205	Business Elective - Principles of Mgmt.	3	BADM 249	Major Field Requirement	3
BUS 207	Business Law I	3	BADM 223	Major Field Requirement	3
BUS 208	Business Law II	3	BADM 224	Professional Requirement-Prof. Elective	3
ECO 282	Macroeconomics	3*	ECON 124	Liberal Arts & Sciences(SS GE)	3
ECO 283	Restricted Bus. Elect. –Fund. of Investments	3		General Elective	3
CIS 105	Microcomputer Applications	3	CITA 110	Professional Requirement	3
ENG 103	English I	3*	ENGL 101	Liberal Arts & Sciences (CM GE)	3
ENG 104	English II	3	ENGL 102	Liberal Arts & Sciences (CM GE)	3
HIS	Social Science Elective - Course that satisfies American History or Western Civ. Gen. Ed	3*		Liberal Arts & Sciences (AH or WC GE)	3
MAT125	Statistics	3*	MATH 125	Liberal Arts & Sciences (MA GE)	3
PED	Physical Education	2	PHED	Physical Education	1
	Science Elective- Course that satisfies Natural Science Gen. Ed.	3*		Liberal Arts & Sciences- Science (SC GE)	3
	Liberal Arts El. - A course that will satisfy 1 of the following SUNY Gen. Eds.: Foreign Lang., Other World Cultures, Humanities &/or The Arts	3*		Liberal Arts & Sciences (FL, WO, HU &/or AR GE)	3

The credits from the courses above, in the Business: Accounting - AAS program, will transfer to the Financial Services - BBA degree in the following categories:

Major Field Requirements .....	15
Professional Electives .....	12
Liberal Arts & Sciences Requirements.....	24
Physical Education.....	1
General Electives .....	6
<b>TOTAL CREDITS TRANSFERRED</b>	<b>58</b>

\* 21 Credits of SUNY General Education requirements are satisfied in six categories.



**FULTON-MONTGOMERY COMMUNITY COLLEGE**  
**BUSINESS: BUSINESS ADMINISTRATION – A.A.S.**  
**TO**  
**STATE UNIVERSITY OF NEW YORK AT COBLESKILL**  
**FINANCIAL SERVICES – B.B.A.**

	<b>Fulton-Montgomery Course</b>			<b>Cobleskill Equivalent</b>	
ACC 101	Financial Accounting	4	ACCT 101	Major Field Requirement General Elective	3 1
ACC 102	Managerial Accounting	4	ACCT 103	Major Field Requirement General Elective	3 1
BUS 101	Principles of Business	3	BADM 121	Professional Requirement-Prof. Elective	3
BUS 103	Math of Business Finance	3	MATH 103	General Elective	3
BUS 141	Marketing	3	BADM 134	Major Field Requirement	3
BUS 151	Human Resource Management	3		Professional Requirement-Prof. Elective	3
BUS 137	Business Elective-Business Communication	3	BADM 145	Professional Requirement	3
BUS 201	Business Elective- Principle of Global Business	3	BADM 305	Major Field Requirement –Mgmt. Elective	3
BUS 203	Introduction to Finance	3		Professional Requirement-Prof. Elective	3
BUS 205	Principles of Management	3	BADM 249	Major Field Requirement	3
BUS 207	Business Law I	3	BADM 223	Major Field Requirement	3
CIS 105	Microcomputer Applications	3	CITA 110	Professional Requirement	3
ENG 103	English I	3*	ENGL 101	Liberal Arts & Sciences (CM GE)	3
ENG 104	English II	3	ENGL 102	Liberal Arts & Sciences (CM GE)	3
ECO 180	Introduction to Economics	3		Liberal Arts & Sciences	3
ECO 283	Business Elective- Microeconomics	3*	ECON 123	Liberal Arts & Sciences(SS GE)	3
HIS	Social Science Elective- Course that satisfies American History or Western Civilizations Gen. Ed	3*		Liberal Arts & Sciences (AH or WC GE)	3
MAT125	Statistics	3*	MATH 125	Liberal Arts & Sciences (MA GE)	3
PED	Physical Education	2	PHED	Physical Education General Elective	1 1
	Science Elective- Course that satisfies Natural Science Gen. Ed.	3*		Liberal Arts & Sciences (SC GE)	3
	Liberal Arts El. - A course that will satisfy 1 of the following SUNY Gen. Eds.: Foreign Lang., Other World Cultures, Humanities &/or The Arts	3*		Liberal Arts & Sciences (FL, WO, HU &/or AR GE)	3

The credits from the courses above, in the Business: Business Administration - AAS program, will transfer to the Financial Services - BBA degree in the following categories:

Major Field Requirements .....	18
Professional Requirements .....	15
Liberal Arts & Sciences Requirements.....	24
Physical Education.....	1
General Electives .....	6
<b>TOTAL CREDITS TRANSFERRED</b>	<b>64</b>

\* 21 Credits of SUNY General Education requirements are satisfied in six categories.

**FULTON-MONTGOMERY COMMUNITY COLLEGE**  
**BUSINESS: BUSINESS ADMINISTRATION – A.A.S.**  
**TO**  
**STATE UNIVERSITY OF NEW YORK AT COBLESKILL**  
**FINANCIAL SERVICES – B.B.A.**

*64 credits will transfer to the 122 credit requirement in the Bachelor of Business Administration degree. 58 credits of the following coursework will need to be satisfied as a SUNY Cobleskill student:*

**Major Field Requirements** -28 credits including:

ACCT 235 Principles of Financial Management	3
BADM 310 Human Resources Management	3
BADM 449 Management Policies and Issues	3
CITA 405 Project Management	3
FSMA 380 Internship Orientation	1
FSMA 480 Internship	9
FSMA 485 Internship Reporting	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, PSYC or TRVL (*FSAM 420 Case Studies Financial Planning is required for the CFP examination)	3

**Professional Requirements** – 21 credits with:

BADM 137 Professional Selling	3
FSMA 201 Fundamentals of Financial Planning	3
FSMA 300 Investments	3
FSMA 310 Income Tax Planning	3
FSMA 325 Insurance and Risk Management	3
FSMA 340 Employee Benefits & Retirement Plan	3
FSMA 410 Estate Planning	3

**Liberal Arts & Sciences** - 9 credits including:

Liberal Arts & Science Electives (3 credits from a different SUNY Gen Ed categories)	3
Upper level (300-499) Liberal Arts & Science courses	6

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**FULTON-MONTGOMERY COMMUNITY COLLEGE**  
**BUSINESS: BUSINESS ADMINISTRATION – A.S.**  
**TO**  
**STATE UNIVERSITY OF NEW YORK AT COBLESKILL**  
**FINANCIAL SERVICES – B.B.A.**

*58 credits will transfer to the 122 credit requirement in the Bachelor of Business Administration degree. 64 credits of the following coursework will need to be satisfied as a SUNY Cobleskill student:*

**Major Field Requirements** -31 credits including:

ACCT 235 Principles of Financial Management	3
BADM 310 Human Resources Management	3
BADM 449 Management Policies and Issues	3
CITA 405 Project Management	3
FSMA 380 Internship Orientation	1
FSMA 480 Internship	9
FSMA 485 Internship Reporting	3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, PSYC or TRVL (*FSAM 420 Case Studies Financial Planning is required for the CFP examination)	6

**Professional Requirements** – 27 credits with:

BADM 137 Professional Selling	3
FSMA 201 Fundamentals of Financial Planning	3
FSMA 300 Investments	3
FSMA 310 Income Tax Planning	3
FSMA 325 Insurance and Risk Management	3
FSMA 340 Employee Benefits & Retirement Plan	3
FSMA 410 Estate Planning	3
Professional Electives	6

**Liberal Arts & Sciences** - 6 credits including:

Upper level (300-499) Liberal Arts & Science courses	6
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