



**Transfer Articulation Agreement  
between  
STATE UNIVERSITY OF NEW YORK  
COLLEGE OF AGRICULTURE AND TECHNOLOGY AT COBLESKILL  
and  
HERKIMER COUNTY COMMUNITY COLLEGE**

*April 2018*

This agreement establishes procedures to promote the easy transition of Fashion Buying and Merchandising Associate in Applied Sciences (AAS) degree graduates from Herkimer County Community College (Herkimer College) to the Bachelor of Business Administration (BBA) at the State University of New York College of Agriculture and Technology at Cobleskill (SUNY Cobleskill).

Objectives of the Agreement

1. To provide a transfer path to qualified Herkimer graduates who want to enhance their education and careers by pursuing a bachelor's degree.
2. To assist academic advisors with pertinent academic information for students who wish to continue their education in a bachelor degree program.
3. To attract qualified students to Herkimer College and SUNY Cobleskill.
4. To facilitate communication and academic coordination between faculty and administrators at each institution regarding curriculum and the transferability of the courses.

Terms of the Agreement

1. Students from Herkimer College, who complete the AAS degree and have the courses outlined in Addendum with a minimum 2.25 cumulative grade point average, will be guaranteed admission into the BBA degree at SUNY Cobleskill with full junior status.
2. Transfer students must complete and file the SUNY Admissions Application indicating transfer to SUNY Cobleskill prior to November 1 for spring semester entry, and prior to May 15 for fall semester entry.
3. Students who do not meet the requirements of this agreement will also be considered for admission. They will be evaluated on an individual basis.

Review and Revision of the Agreement

This agreement will be reviewed when substantial changes are made in the curriculum on either campus. At the request of either party, a review of the Transfer Articulation Agreement will be conducted by both institutions.

Termination


This agreement shall remain in force from April 2018 until such time as either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any students enrolled the opportunity to be admitted to SUNY Cobleskill under its terms.

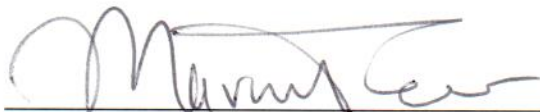
Effective Date and Signatures

This agreement will become effective April 2018, upon acceptance of Agreement with appropriate signatures.


HERKIMER COLLEGE


SUNY COBLESKILL


  
Cathleen C. McColgin, Ph.D. President


  
Marion A. Terenzio, Ph.D., President

  
Michael A. Oriolo, Provost

  
Susan J. Zimmermann, Ph.D., Provost  
and Vice President for Academic Affairs

  
William H. McDonald, Associate Dean of  
Academic Affairs, BHST Division

  
Charles A. Moran, J.D., Chair  
Dept. of Business & Information Technology

  
Anita D. Wright, Director  
Professional & Continuing Education

**HERKIMER COUNTY COMMUNITY COLLEGE  
BUSINESS: FASHION BUYING AND MERCHANDISING – A.A.S.**

TO

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL  
BACHELOR OF BUSINESS ADMINISTRATION – B.B.A.**

**ADDENDUM**

	<b>Herkimer Course</b>			<b>Cobleskill Equivalent</b>	
BU 111	Business Organization & Management	3	BADM 131	MF – Principles of Business	3
BU 112	Business Communications	3	BADM 145	MF - Business Communications	3
BU 114 & BU 115	Accounting I and Business Elective: Accounting II	3 3	ACCT 101 & ACCT 1XX	MF - Financial Accounting and PR – Accounting Elective II	3 3
BU 141	Introduction to Marketing	3	BADM 134	MF - Principles of Marketing	3
BU 143	Advertising	3	BADM 137	PR – Professional Selling	3
BU 145	Principles for Retailing	3	BADM 135	PR- Retailing	3
BU 156	History of Costume	3	BADM 1XX	EL- Bus. Elective History of Costume	3
BU 157	Textiles	3	BADM 1XX	EL- Business Elective Textiles	3
BU 205	Retail Buying	3	BADM 2XX	PR – Business Elective	3
BU 207 or BU 240	Business Elective: Personal Style or Fashion Show Production	3	BADM 2XX	EL- Business Elective	3
BU 225	Customer Service Management	3	BADM 2XX	PR – Business Elective	3
BU 257	Fashion Merchandising	3	BADM 2XX	PR- Bus. Elective:Fashion Merchandising	3
EN 111	College Writing	3*	ENGL 101	LAS (GE CM) – Composition I	3
EN 112	College Literature	3*	ENGL 121	LAS (GE HU) – Intro. to Literature	3
FS 100	First Year Student Seminar	1	FFCS 101	EL – Foundations for College Success	1
IS 111	Keyboarding Essentials	1	CITA 1XX	EL – Keyboarding Essentials	1
EN/HU	Arts: Selective to meet SUNY The Arts Gen. Ed.	3*	<i>Equivalent course</i>	LAS (GE AR)- General Education	3
MA 127	Math Selective: Statistics	3*	MATH 125	LAS (GE MA) - Statistics	3
SC	Science Selective- Course that satisfies Science Gen. Ed.	3*	<i>Equivalent course</i>	LAS (GE SC) – Equivalent Course	3
SS 185	SS Gen Ed. Selective – Recommends Intro to Macroeconomics	3*	ECON 124	LAS (GE SS) - Macro-Economics	3
	Liberal Arts Elective – SUNY Gen. Ed. course is highly recommended	3	<i>Equivalent course</i>	LAS - Equivalent course	3
PE	Physical Education Activity	2	<i>Equivalent course</i>	EL – Equivalent courses	1

*Credits from the courses above, in the Fashion Buying & Merchandising A.A.S program, will transfer to the BBA in Business Administration in the following categories:*

Major Field Requirements .....	12
Professional Requirements .....	18
Liberal Arts & Sciences Requirements .....	21
General Electives .....	12
<b>TOTAL CREDITS TRANSFERRED</b>	<b>63</b>

*18 SUNY General Education credits have been satisfied in 6 \* different categories.*

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*63 credits will transfer to the 122 credit requirement in the Bachelor of Business Administration degree.*

*59 credits of the following coursework will need to be satisfied:*

**Major Field Requirements – 46 Credits**

ACCT 103	Managerial Accounting	3
ACCT 335	Principles of Financial Management	3
BADM 223	Business Law I	3
BADM 249	Management	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
BADM 480	Internship &	9
BADM 485	Internship Reporting or	3
12 credits of 300-499 BADM, CAHT, CITA, FSMA		
CITA 110	Microcomputer Applications I	
or CITA 112 Spreadsheet and Database Applications		3
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, or PSYC		6

**Liberal Arts & Sciences Requirements - 13 Credits**

PHED 151	Wellness	1
Additional Liberal Arts & Science Electives		6
Upper level (300-499) Liberal Arts & Science courses		6

*\* 30 Credits of SUNY General Education requirements must be satisfied in "seven" categories.*

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